

# WELCOME



Successful lighting and design features can act as functional beacons for your business. Yellow Goat's unique emotion-invoking designs connect people to your space and keep them engaged in your story. Whether you are attracting potential tenants, entertaining customers, motivating employees, or selling products, YGD's pieces communicate your message and keep them engaged longer. As a result, you experience increased time spent in your space, motivated and valued employees, users who feel invested in their experience and psychological reactions and connections that run far beyond an inevitable increase in your bottom line.

Yellow Goat's award-winning team will work with you to add significance to a space that is uniquely your own. You will have a product that is more than just a piece of art. It will be strategically designed and engineered to have purpose well beyond the aesthetic and a message that is long-lasting. If you want buzz, your YGD piece will be the one that is photographed, on live social media streams, in Instagram feeds, pinned on Pinterest and it will generate conversations, connections, and increased traffic to your space.

With over 20 years of experience and offices around the world, YGD has the expertise and exposure to analyze your business, understand your message, recognize the users of your space, and apply all of this to create a powerful design tailored specifically for you and your environment. YGD collaborates with Architects, Designers, and Owners to ensure cohesive aesthetic and message based pieces that integrate effortlessly into the larger design and also respect your budget.

Your experience with Yellow Goat will be seamless. We include conceptual and design development, engineering, prototyping, fabrication, shipping, installation, on-site coordination, and more. You have an open invitation to visit the factory, see the process, make any changes to your piece when it's in production, and meet our talented team who value your input.

Your collaboration with Yellow Goat Design will deliver an influential design icon whose performance will result in higher productivity, innovation and creativity, and increased patronage and sales. Find out for yourself why YGD is known as the GOAT (greatest of all time).

Carey Schuster



# What We Create LIGHTING SCREENS

Everything is custom built to order.





# CONCEPT TO INSTALLATION

The Yellow Goat Design experience is all-encompassing. We will take you from sketch to final product and collaborate with you at every phase of the design process. Designers and architects consider us a part of their project team and include us in the early stages of schematic and design development. We design, draw, detail, and develop visuals to illustrate exactly what the product will look like in the space. We join conference calls, travel to in-person ownership meetings, coordinate with the GC and host factory tours. You need it? We've GOAT it.







Nick Lesko CEO

**Carey Schuster** President & CEO



Nicola Casale Senior Vice President



**Conrad Johnsson** Creative Director



**Mike Collins** Operations Manager

# GET TO KNOW YOUR GOATS

As an extension of your design team, YGD will give you award-winning interior designers, industrial designers, product designers, engineers, graphic designers, expert craftsman, fabricators and artists who will make your dream a reality. Trained under the direction of founder and design director Jerzy Lesko, designers are required to work on the production floor for six months prior to designing for Yellow Goat. This unique experience allows our team to truly understand and appreciate the materials resulting in innovative one-of-a-kind designs, unparalleled value-engineering options and easy to install solutions. We don't do what everyone else is doing. We design and fabricate pieces that have meaning, engage users, communicate stories, and increase bottom lines.



Jerzy Lesko Founder



Jennifer Abbott Design Studio Director



Monica Blair-Smith Senior Design Associate



Kathy Chisholm Design Associate



Laura Kummer Design Associate



**Baylee Smith** Jr Design + Marketing Associate Designer



Kristina Albu



Kohsuke Ban Project Coordinator/Designer



**Robert Dickson-Bogie** Designer



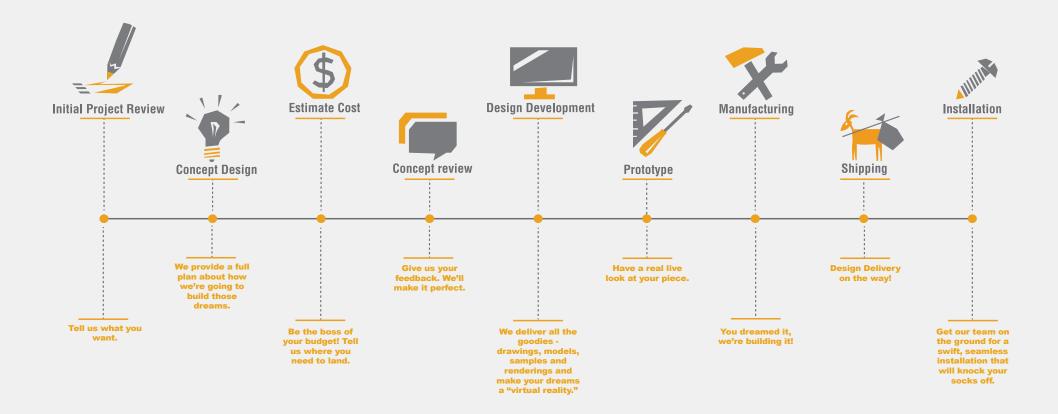
**Mark Collins** Production Manager



Michelle Brown Senior Project Manager



# **PROCESS**







#### What are your lead times?

2-3 weeks: Initial Shop Drawing package

12-16 weeks: Fabrication for standard products\*

\*Expediting Options Available Based on Availablity

#### Where do you fabricate?

Cambridge, Ontario - Canada

#### Can I customize anything?

Sure can! Everything we do is custom and built to order. Want to specify per the website? No prob! However, it's not sitting on a shelf and will still be built just for you (standard lead times apply).

#### What are your design fees?

We offer complimentary deliverables based on project parameters.

#### Do you install the product?

We design, fabricate & install (jack of all trades)!

#### How about pricing?

It's all across the board and can range from \$1k upwards. Have a budget? We'll build to it. Over budget? We can VE it. Need a ballpark? Email us!

#### Are your products UL listed?

All of our designs are built using UL components. The final assembled product is then certified in our factory and meets all UL requirements. The fixture comes with a sticker of certification as well as all paperwork that is required in order to fully pass any electrical inspections once it's installed.







PROJECT(ING) FOR THE FUTURE.



# **HOSPITALITY**

#### 1) Puttshack

Location | Boston, MA
Design Firm | Puttshack
Product | Custom Light Fixture

#### 2) Four Seasons Doha

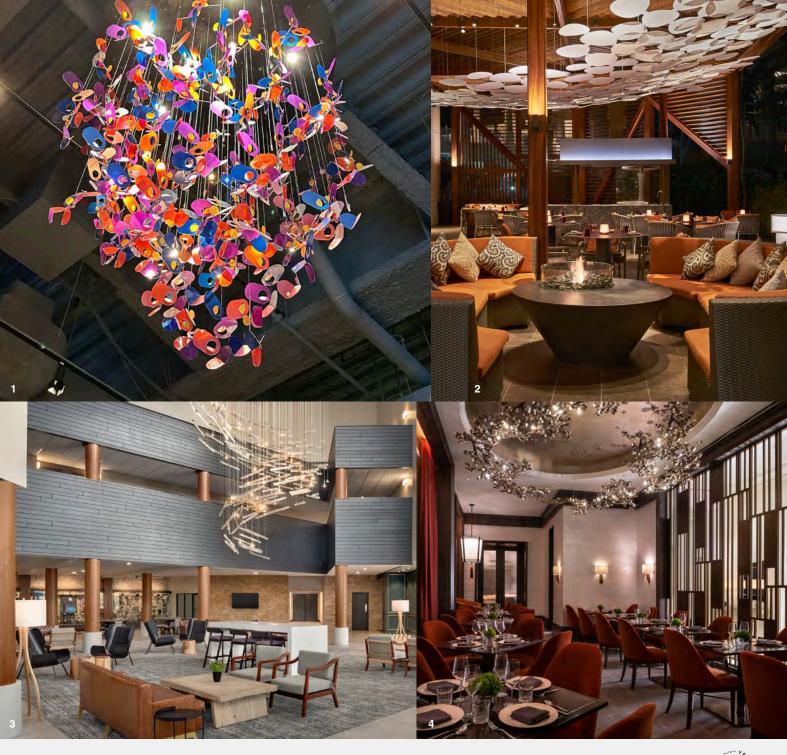
Location | Doha, Qatar Design Firm | Sabban Interiors Product | Cirrus Java

#### 3) Radisson Hotel

Location | Green Bay, WI Design Firm | DLR Product | Custom Northern Lights

#### 4) Waldorf Astoria Buckhead

Location | Atlanta, GA Design Firm | BHDM Product | Custom Fixture







# **W**ORKPLACE

#### 1) Confidential Project

Location | Hollywood, CA Design Firm | Gensler Product | Custom Light Fixture

#### 2) Intuitive Surgical

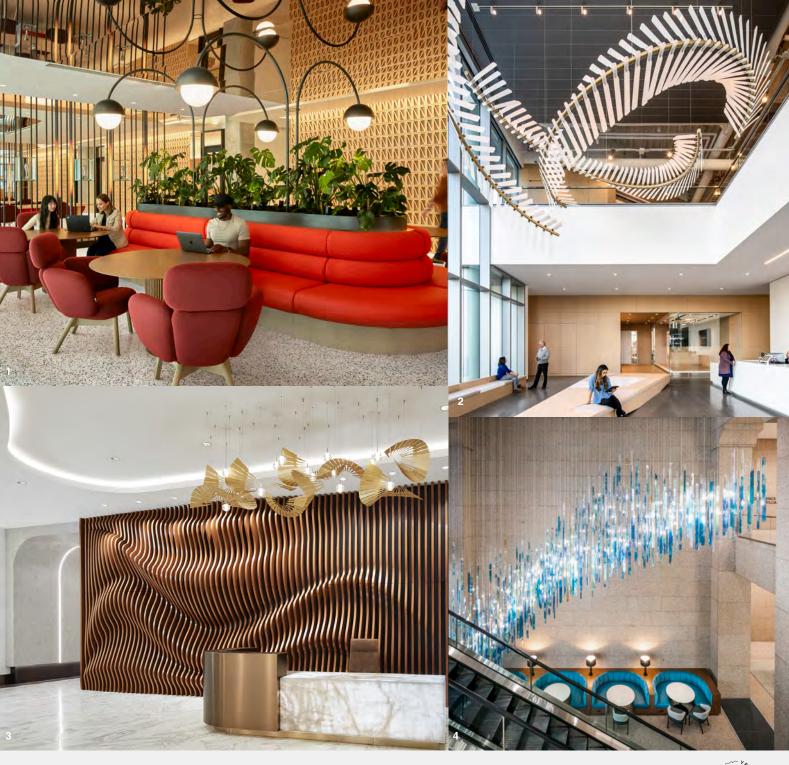
Location | Sunnyvale, CA
Design Firm | RMW
Product | Custom Tailfeathers and Branches

#### 3) Oak X Rush

Location | Chicago, IL
Design Firm | OKW Architects
Product | Sensu

#### 4) Williams Tower

Location | Houston, TX Design Firm | Ziegler Cooper Product | Custom Floe







### MULTI-RESIDENTIAL

#### 1) Modera Sedici Location | Washington, DC

Design Firm | DCS Design Product | 200 Drop Pendant

#### 2) 11YV Condos

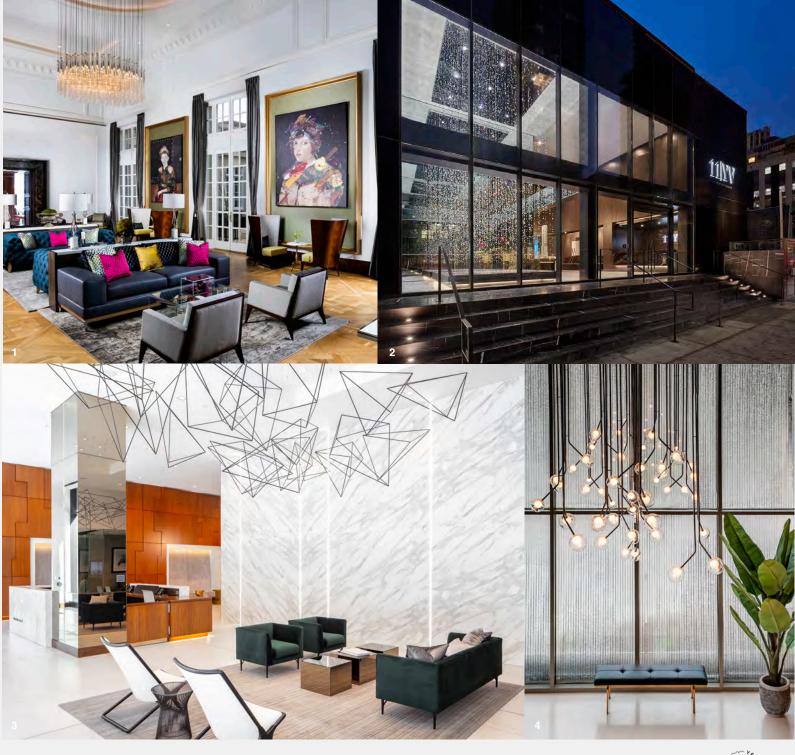
Location | Toronto, CAN
Design Firm | Cecconi Simone
Product | Custom Design

#### 3) 365 Nicollet

Location | Minneapolis, MN Design Firm | Opus Group Product | Custom Triangles

#### 4) The Banks by Bozzuto

Location | Washington, DC Design Firm | Studios Architecture Product | Offset







### RETAIL AND SHOPPING CENTER

#### 1) Neiman Marcus

Location | Westchester, NY Design Firm | Nelson Product | Shooting Stars

#### 2) Westfield Garden State Plaza

Location | Paramus, NJ Design Firm | Westfield Product | Flick

#### 3) Target

Location | Las Vegas, NV Design Firm | Target Corporate Design Product | Bombe

#### 4) Sephora

Location | Corte Madera, CA Design Firm | Sephora Product | Custom Logo Fixture

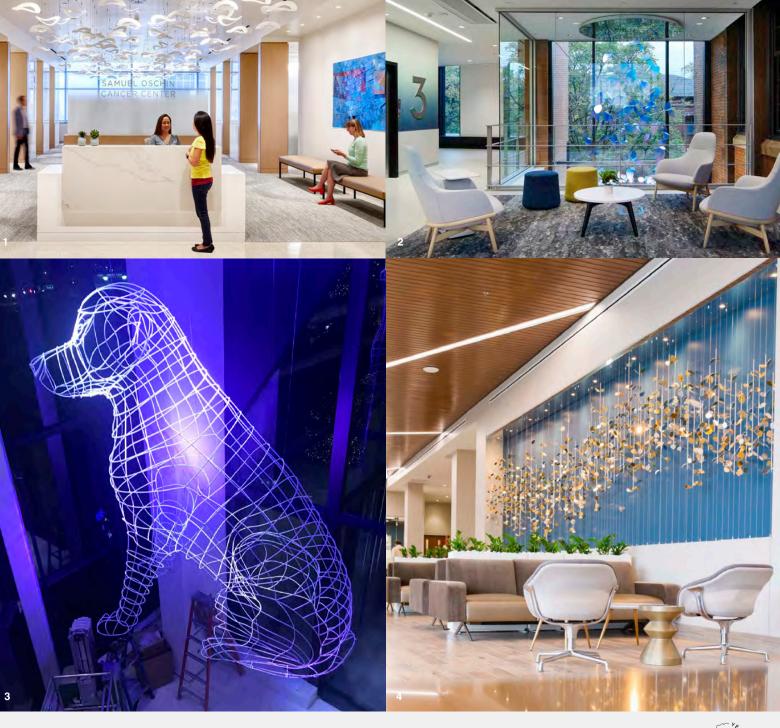






# HEALTH AND EDUCATION

- 1) Cedars-Sinai Cancer Center Location | Los Angeles, CA Design Firm | HGA Product | Bagels
- 2) UMN Institute of Childhood Dev Location | Minneapolis, MN Design Firm | RSP Architects Product | Fragmented Illusion
- 3) Museum of the Dog, AKC Location | New York, NY Design Firm | Gensler Product | Custom Sculpture
- 4) Arkansas Heart Hospital Location | Bryant, AR Design Firm | WDD Architects Product | Custom Screen







# CASINO

1) Live! Stadium Casino Westmoreland Location | Pittsburgh, PA Design Firm | Klai Juba Wald Architects Product | Bagels

2) Planet Hollywood Axis Theater Location | Las Vegas, NV Design Firm | Gensler Product | Custom Fixture

3) Agua Caliente Casino Location | Cathedral City, CA Design Firm | Allen+Philip Partners Product | Karma

4) Fuhu Zouk Location | Las Vegas, NV Design Firm | iCrave Product | Custom Fixture









# A HISTORY OF HAPPY CLIENTS



### **TESTIMONIALS**

"Working with YGD was seamless. Their products are high quality and stunning. Thanks YGD for the showcase piece!"

Matthew Thomson, Development - AMLI Residential

"I had a conversation with the GC that oversaw the install, he was very impressed with the templates, tools, and instructions that YGD provided, not something you often hear about custom decorative details."

Norman Roberts. VP - FRCH

"YGD is an absolute pleasure to work with, and your prompt follow-up and customer service is much appreciated! We love your product and your support is FANTASTIC!"

Megan Van Beck, Interior Designer, BKV Group

"Our light fixture looks beautiful in the property. Everyone loves it. The owners also mentioned how easy it was to install."

Sharmista Mitra-Kelly, Interior Designer - JCJ Architecture

"I wanted to thank you for your efforts on the BMS sculpture. I talked to Vince (BMS project manager) and he said he's never worked with such a clean and considerate construction crew. [Our] photos are creating a lot of buzz here at Gensler and all the feedback from BMS is so positive!..I learned a lot from this process. Thank you from the whole Gensler team for seeing this through, it looks amazing!"

Megan Sanchez, Interior Designer - Gensler

"The custom chandelier was installed and looks beautiful! Thank you for your efforts to maintain continuous communication with our team and expedite the shipment of the fixture. We appreciate your working with us to ensure a successful installation."

Lisa Moore, Interior Designer - dPOP! Design

"From start to finish, Yellow Goat exceeded expectations on helping us create unique fixtures for our project and producing multiple solutions for any hiccup we ran into

along the way. The fixtures are breathtaking, and the quality of the product was outstanding. Thank you to the entire team for your collaboration on this project!"

Larissa Fedoroff, DBI - We Do Office

"The packaging is some of the best I have seen for light fixtures and we found no visible damage during shipping."

John Wetterlund, Project Manager - Olympiatech

"We do our best as Architects and Interior Designers to create spaces but to have a consultant that we work with [like] Yellow Goat has provided expertise, [and] design ingenuity, that has rally created and elevated what we do to a much higher level."

Steve Worthington, Design Principal - RMW





### SELECT ACCOLADES



Sephora Robson Street

Sephora Vancouver, British Colombia

Hotel X

Stephen B Jacobs Toronto, Ontario, Canada

University of Toronto

Gensler
Toronto Ontario

Toronto, Ontario, Canada

**Bristol Myers Squibb** 

Gensler Lawrenceville, NJ Marriott Cayman Island

EDG Architecture + Design Grand Cayman, Cayman Islands

Sandals Resort

Hospitality Purveyors Antigua, Bahamas, Grenada, St. Lucia & Jamaica locations

Hyatt Centric Las Olas

Simeone Deary Las Olas, FL

Wind Creek Casino

Wind Creek Atmore, AL Rouse Properties Bel Air Shopping Mall

The Lighting Practice Mobile, AL

Macerich Scottsdale Fashion Square

Macerich Scottsdale, AZ

**Fairmont Scottsdale** 

White Space Interiors Scottsdale, AZ

American Airlines Lounge

American Airlines Phoenix, AZ

2020 North Central

Gensler Phoenix, AZ

Westfield Topanga

Westfield Los Angeles, CA

Marriott Marguis San Diego

EDG Architecture + Design San Diego, CA

**Grand Hyatt San Francisco** 

CCS Architecture San Francisco, CA

University of California San Diego

Syska Hennessy Group San Diego, CA

Sephora Beverly Drive

Sephora Beverly Hills, CA

Simon Del Amo Shopping Mall

5+ Design Torrance, CA

**Westfield Fashion Square** 

Westfield

Sherman Oaks, LA

University of Southern California

Neiman & Company Los Angeles, CA

**Grand Hyatt Manchester** 

ForrestPerkins San Diego, CA

**Hyatt Regency Burlingame** 

EDG Architecture + Design Burlingame, CA

Perkins Coie Law Firm

Studios Architecture San Francisco, CA

**LAX Terminal 1** 

Westfield Los Angeles, CA

Google

Lightology Sunnyvale, CA

Lincoln Experience Center

CityScape Architecture Newport Beach, CA

Shreve & Co.

Lochte Architectural Group San Francisco, CA

Uber HQ

Assembly San Francisco, CA

Agua Caliente Casino

JCJ Architecture Rancho Mirage, CA

City National Plaza

Gensler Los Angeles, CA

Hilton Beverly Hills Golden Globes

Tom Ford Beverly Hills, CA Hyatt Place Pasadena

Cuningham Group Pasadena, CA

Sycuan Hotel and Casino

HBG Design San Diego, CA

Cedars Sinai Los Angeles

HLB Lighting Los Angeles, CA

The Jacquard

Autograph Collection, Stonebridge Companies, Denver, CO

**Hyatt Regency Denver** 

EDG Architecture + Design Denver, CO

Bayhealth

CannonDesign Milford, DE

**United States State Department** 

US State Department Design Washington, DC

Del Frisco's Steakhouse

The Johnson Studio Washington, DC

Samsung HQ

HLW Dallas, TX

Army Navy Club

OTJ Architects Washington, DC

**WTOP Radio Station** 

Gensler Washington, DC

Ritz-Carlton Sarasota

EDG Architecture + Design Sarasota, FL

Starbucks Fisherman's Wharf

Starbucks Jupiter, FL

Loews Miami

Simeone Deary Design Group Miami, FL

Conrad Hotel

Interiors by Steven G Miami, FL

Florida Hospital for Women

VOA Orlando, FL

American Kennel Club

Gensler New York, NY





#### We're in it to Win it

Yellow Goat Design has been creating award-winning designs for the hospitality, corporate, retail, healthcare, aviation, multi-residential, and education markets for over 20 years. You'll be talking to the same people and you'll be seeing the same faces from rendering to prototype to installation. We have designers and fabricators spread around the globe and someone is available 24/7 to meet your needs.

#### **Expectations Elevated**

You're not here for the everyday and working with YGD won't be an everyday experience. Our designs and process (and our designers) are unique, remarkable, and totally jaw dropping in execution. Our in house team comes with a hefty background in design (both as designers and fabricators), engineering, and fabrication. Our designs are award winning and are only the stepping stone for your imagination. The YGD experience is one of collaboration and elevated design standards.

#### **Materials Matter**

From lighting to screens to sculptural art, we source materials that break the mold. A wide range of options from metal, acrylic, wood and more offer endless possibilities to make a custom piece unlike any other. Need something we don't have....just let us know and we'll hunt it down for you. Need something you didn't know existed? You've come to the right place. We'll build that dream. We are the GOAT, after all.

#### **Contact Information**

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## WE DESIGN COOL STUFF.

Yellow Goat Design has been creating award-winning designs for the hospitality, corporate, retail, healthcare, aviation, multi-residential, and education markets for over 20 years. We pride ourselves on offering...

#### **AWARD-WINNING LIGHTING, SCREENS & SCULPTURES**

Check out more cool stuff at www.yellowgoatdesign.com Contact us at sales@yellowgoatdesign.com | 610.431.2512